

SUCCEED!

“Starting or growing a business can be challenging. We want to see YOU succeed. Let us help.”



Give us a call today at:

651.747.2436 to schedule a free, confidential, appointment with our small business consultant.

**NO STRINGS.
NO CATCHES.**

Just helpful advice and solid answers to your particular small business questions.

**City of North Saint Paul
2400 Margaret Street
North Saint Paul, MN 55109**



**NORTH
ST. PAUL**
extraordinary.



**GET FREE ADVICE
TO BUILD YOUR BUSINESS!**

The Open to Business Program is a joint venture between the North St. Paul Economic Development Authority and Metropolitan Consortium of Community Developers (MCCD) to foster small business growth and development within North Saint Paul.

OPEN TO BUSINESS

- Are you considering starting your own business?
- Do you need assistance growing your existing business?
- Is your business facing a critical decision or issue?
- Could you use a trusted business advisor?

Our trained staff can help you!

- Conduct business feasibility studies
- Prepare business and marketing plans
- Develop financing and cash flow projections
- Determine how much you need to borrow
- Apply for start-up financing
- Access traditional and non-traditional capital
- Evaluate financing options
- Review real estate leases
- Manage your sales and expense records
- File the paperwork to properly establish the business
- Obtain compliance with regulatory agencies' start-up operation
- Determine who your customers are and how to reach them
- Find answers to other small business-related questions

“Test drive” your new business idea or concept with an experienced small business consultant. We’ll provide the technical assistance you need to help build your business.

How does the Open to Business Program work?



Services offered through the *Open to Business Program* are available to all North St. Paul residents and businesses. Consultations with a business advisor are one-on-one, free and confidential.

There are no hidden fees or charges.

Appointments with our consultants can be scheduled at your place of business.

For more information or to arrange an appointment contact:

Scott Duddeck
Economic Development Executive Director
City of North St. Paul
651.747.2436 or
scott.duddeck@northstpaul.org

Ask about MCCD's Loan Program



Obtain a Direct Small Business Loan!

- MCCD offers direct small business loans ranging from \$2000 to \$25,000
- Larger loans up to \$50,000 are available when MCCD partners with a local bank to provide financing.
- Loan repayment terms on direct loans of up to \$25,000 generally range from 3 to 5 years.

For more information contact:
Metropolitan Consortium for
Community Developers (MCCD)
Lee Hall at 612.789.7337 ext, 17 or
leehall@aol.com or go to:
www.mccdmn.org